

Ref: FOI/GS/ID 5793

Please reply to:
FOI Administrator
Trust Management
Maidstone Hospital
Hermitage Lane
Maidstone, Kent
ME16 9QQ
Email: mtw-tr.foiadmin@nhs.net

29 July 2020

Freedom of Information Act 2000

I am writing in response to your request for information made under the Freedom of Information Act 2000 in relation to Intraocular Lenses and Phaco Machines.

You asked:

Q1 Is there a contract in place for Intraocular lenses and/or Phaco machines?

If Yes, please complete Questions Q2 and Q4 to Q9

If No, please complete Questions Q3 and Q4 to Q9

Q2 If Yes, please indicate if it is a Managed Service contract, Framework or other contract and provide details of the Supplier/s.

Q3 If No, please indicate how Intraocular lenses and Phaco machines are procured.

Q4 Do you procure Direct as a Hospital or Trust or through a Procurement group?

Q4A Please indicate the Procurement Group used (please tick more than one if appropriate).

Q5 Question Detail – Current Contracts

Please provide details of your current supplier/s with contract dates.

Q6 Question Detail – Volume of Cataract Procedures and Annual Spend

Please provide details of your current cataract volumes and annual spend.

Q7 When do you expect to begin the procurement for the contract renewal?

Q8 Do you intend to procure Direct as a Hospital or Trust or through a Procurement group?

Q8A Please indicate the Procurement Group which is likely to be used.

Q9 Do you intend to move towards a Managed Service model?

Trust response:

NHS Trust	Maidstone and Tunbridge Wells NHS Trust
Hospital	MAIDSTONE DISTRICT GENERAL HOSPITAL
Contact Name (person completing this form)	This role falls under the remit of the Chief Finance Officer. Details of the Trust Executives can be found on our website www.MTW.nhs.uk

	Question Detail – Contracts and Suppliers	Answer	Please Tick as appropriate	Action Required
Q1	Is there a contract in place for Intraocular lenses and/or Phaco machines?	Yes	✓	If Yes , please complete Questions Q2 and Q4 to Q9
		No		If No , please complete Questions Q3 and Q4 to Q9
Q2	If Yes , please indicate if it is a Managed Service contract, Framework or other contract and provide details of the Supplier/s.	Managed Service		Please name the Supplier/s here:
		Framework	✓	Please name the Supplier/s here:
		Other		If Other, please provide details here:
Q3	If No , please indicate how Intraocular lenses and Phaco machines are procured.	N/A	N/A	Please provide details here:

	Question Detail – Procurement Model	Answer	Please Tick as appropriate	Action Required
Q4	Do you procure Direct as a Hospital or Trust or through a Procurement group?	Direct – Hospital		
		Direct - Trust		
		Procurement Group	✓	If Procurement Group please complete table Q4A
Q4A	Please indicate the Procurement Group used (please tick more than one if appropriate).	CPP		
		NHS Supply Chain	✓	
		SBS		
		HTE		
		Other		If Other, please provide details here:

Q5	Question Detail – Current Contracts				
	Please provide details of your current supplier/s with contract dates.				
	Please insert more rows if appropriate to provide details of all current suppliers.				
Product	Current Suppliers	Contract Start Date	Contract End Date	Extension period	Do you intend to utilise the extension period?
	Please indicate name of supplier/s	Please indicate Date	Please indicate Date	Please specify number of years/months	Please indicate Yes or No
IOLs	B&L	October 2019	September 2026	0	
IOLs					
Phaco machine	B&L	October 2019	September 2026	0	
Phaco machine					

Q6	Question Detail – Volume of Cataract Procedures and Annual Spend			
	Please provide details of your current cataract volumes and annual spend.			
	Please insert more rows if appropriate to provide details of all current suppliers.			
Year	Cataract Volume	Supplier	IOL £ Value (ex. VAT)	Phaco £ Value (ex. VAT)
2017 (Calendar Year)	5185	Bausch & Lomb	£xx	
		Carl Zeiss		£xx
2018 (Calendar Year)	5387	Bausch & Lomb	£xx	
		Carl Zeiss		£xx
2019 (6 months January to June)	2144	Bausch & Lomb	£xx	
		Carl Zeiss		£xx
2019 (July onwards)	2762	Bausch & Lomb	£xx	
		Carl Zeiss		£xx

The Trust is applying Section 43(2) FOIA which provides an exemption from disclosure of information which would or would be likely to, prejudice the commercial interests of any person (including the public authority holding it). This is a qualified exemption, and is therefore subject to the public interest test.

The Trust believes that the information requested contains details which would be likely to damage the companies ability to win new business opportunities for their services and to perform them within a commercially competitive market.

The Trust has concluded that the public interest in maintaining the exemption, and therefore protecting the commercial interests of the suppliers and preserving its ability to compete fairly in a commercial market, outweighs the public interest in disclosure in this case.

Supplier Transactions

All NHS bodies are required to publish details of individual invoices and transactions that are over £25,000. This is in response to guidance from HM Treasury which sets out the scope of the data. Details can be found on our website using the following link:

www.mtw.nhs.uk/about-us/our-quality-story/finance/

	Question Detail – Future Procurement	Answer	Please Tick as appropriate	Action Required
Q7	When do you expect to begin the procurement for the contract renewal?	April 2026	N/A	
Q8	Do you intend to procure Direct as a Hospital or Trust or through a Procurement group?	Direct – Hospital		
		Direct - Trust		
		Procurement Group	✓	If Procurement Group please complete table Q8A
Q8A	Please indicate the Procurement Group which is likely to be used.	CPP		
		NHS Supply Chain	✓	
		SBS		
		HTE		
		Other		If Other, please provide details here:
Q9	Do you intend to move towards a Managed Service model?	Yes		If Yes, please specify when this is likely to happen:
		No	✓	

