

Ref: FOI/CAD/ID 2936

**Please reply to:**  
FOI Administrator  
Trust Management  
Service Centre  
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ME16 9QQ  
Email: mtw-tr.foiadmin@nhs.net

07 April 2017

### **Freedom of Information Act 2000**

I am writing in response to your request for information made under the Freedom of Information Act 2000 in relation to the annual spend on agency nursing staff.

- 1) *What is your annual spend on Agency Nurses?*
- 2) *How is this spend on agency Nurses broken down by individual supplier and what status are they? (i.e. PSL, Tier 1, Tier 2, Master Vendor, or Managed Service Provider?)*
- 3) *What is the end / renewal date of the current contract you have in place for agency nursing?*
- 4) *Which framework do you currently use? (CCS, HTE, LPP, other)*
- 5) *Who is your senior procurement contact?*
- 6) *Who is your senior medical staffing/ nurse bank contact?*

- 1) See below for Q1 & Q2
- 2) Agency Nurse invoices Apr 14 to Mar 15. Please note the total spend is £5,764,814. The amount spent per agency is exempt from disclosure under the Freedom of Information Act 2000 Section 43 as its disclosure would, or would be likely to, prejudice the commercial interests of any person (including the public authority holding it).

The agencies used are as follows:

MAYDAY HEALTHCARE PLC  
AMBITION RECRUITMENT  
YOUR WORLD NURSING LTD  
DELTA NURSING AGENCY LTD  
PULSE HEALTHCARE LIMITED  
MEDICSPRO LTD  
CROMWELL MEDICAL STAFFING  
GENEPOOL PERSONNEL LIMITED  
COYLE PERSONNEL PLC  
SYNERGY RECRUITMENT CONSULTANCY LTD

## FRONTLINE STAFFING

3) September 2016

4) CCS LPP Lot 4

5) Head of Procurement, Lesley Martin, [lesley.martin5@nhs.net](mailto:lesley.martin5@nhs.net)

6) Deputy Head of Employee Services

The NHS as a whole is working hard to reduce both the number of agency staff it uses and the cost of those it does use. This is part of a direct drive publicly outlined by the Secretary of State for Health and includes the training of many more nurses nationally to reduce NHS use of agency staff.

Similar to other Trusts, Maidstone and Tunbridge Wells NHS Trust has seen its use of agency staff, and associated costs, rise in recent years. We are proactively tackling this issue with trusts throughout the NHS by stopping use of the most costly agencies, using more of our own bank staff when we require temporary staffing, and recruiting to vacant posts.

Maidstone and Tunbridge Wells NHS Trust has over 300 more full-time nurses in post now than it did three years ago and we have never had more frontline staff working for us than we do today. On top of this, higher agency usage has been driven by a national shortage of some nursing posts which is being addressed, and through longer opening of our escalation wards than we have tended to see previously, as we continue to treat many more older patients, with higher levels of acuity, who spend longer in hospital, and are, as a consequence of their frailty, more likely to need community care.